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Fact Sheet

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| Company Name: | Bautex Systems, LLC | Year Founded: 2008 |
| Headquarters: | 5602 Central Texas Dr., San Marcos, TX 78666, (512) 637-1200 | |
| Founder and CEO: | Oliver T. W. Lee | |
| Executive Team: | Paul S. Brown, President; David J. Sterne, P.E., Vice President of Sales and Business Development; Chris J. Leonard, Plant Manager; L. Duane Holloway, Construction Support Manager | |
| Funding Source: | Private | Franchise: No |
| Industry: | Building Materials, Construction Products | |
| About the Company: | From its plant in San Marcos, Texas, Bautex Systems manufactures the Bautex Block, a patent-pending composite ICF comprised of a proprietary cementitious mixture and expanded polystyrene (EPS) and used to build interior and exterior walls for commercial and residential construction. When assembled and poured with concrete, hollow sections of the Bautex Block form a continuous grid of 6-inch cylindrical, steel-reinforced concrete columns and beams every 16 inches on center. The company's automated and patent-pending manufacturing process makes composite ICF more widely available and cost effective for today's commercial and residential building projects. Bautex also provides education and training for installation by masonry and concrete contractors, as well as onsite construction support services. | |
| About its Product: | Measuring 10"x16"x32" and weighing 45 pounds, the Bautex Block is lightweight, quick to install, requires no mortar between blocks, and can easily be cut and formed to meet any design requirement. On average, an installed Bautex wall weighs 33 percent less than one built with standard concrete masonry unit (CMU) block. Upon completion, the Bautex Wall System includes Bautex Block, air and moisture barriers, and architect-specified interior and exterior finishes. | |
| Product Benefits: | Energy efficiency (<i>R-value, thermal mass, air tightness</i>); windstorm protection; fire safety; sound reduction. Because the block is cut easily, it provides greater design flexibility for arches, windows and other architectural features. | |
| Cost: | Competitive with traditional building envelope, wall construction methods (including metal stud, tilt-wall, CMU/concrete masonry unit) | |
| Distribution: | Bautex sells and distributes products primarily through distributors and architectural representatives. Distribution channels in Texas include Acme Brick (North Texas and West Texas) and Martini Brick (Corpus Christi). The company is ideally located to serve commercial builders throughout the southwest United States. | |
| Milestones: | Research and development for product design and manufacturing began in 2008. Its San Marcos, Texas-based plant went online in January 2013. In 2013-14, Bautex expanded its sales in Texas with distributors and architectural representatives across the state. Future plans include adding distributors and channel partners in Oklahoma, Arkansas and Louisiana. | |

Customers

and Markets Served: Bautex Block and the Bautex Wall System can be used to construct almost any building type, including projects such as office buildings, retail, hospitality, multi-family residential, K-12 education and government and municipal buildings. In 2014, its installations included two projects at Sea Scout Base on Galveston Island, providing durability and windstorm protection for its bayfront properties.

Memberships

and Affiliations: The American Institute of Architects (AIA); The Associated General Contractors of America (AGC); the Construction Specifications Institute (CSI); the United States Green Building Council (USGBC); local and national construction and trade organizations.

Sustainable Business

Practices: As a manufacturer and an energy consumer, Bautex Systems makes sustainability a priority. It sources recycled expanded polystyrene for the production of its Bautex Block, when available. It participates in the USGBC Texas Green Building Marketplace and Austin Materials Marketplace. It recycles one 100 percent of water used in its manufacturing process.

Using the Bautex Wall System for building envelope and interior walls, high efficiency HVAC and LED lighting, Bautex Systems' office in San Marcos reduces energy use by ~59 percent compared to a building constructed with traditional materials (e.g., stick frame, steel).

Online:

www.bautexsystems.com
<http://youtu.be/TZPRXSjntHE>

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